



BAVARIA NEWS

www.bavariaboats.co.za



Bavaria 30 now also available as a Hard Top

Bavaria recently announced that the popular 30 sport will be available as a Hard Top version from the beginning of 2008. The 30 sport which was launched at the end of last year has already undergone a facelift in the cockpit area. This is part of Bavaria's philosophy of continually upgrading their boats based on feedback from their customers. When the model was first launched Bavaria introduced a version with a larger sunbed than previously found on the other models. This resulted in reduced cockpit seating. The new configuration offers more seating and a sunbed which can be increased in size by folding forward the back rest of the aft seat. We believe the new configuration is much more suited for South African conditions. From our sales history we have seen the Hard Top has proved extremely popular but has only been available on the larger models. Now that the hard top version is offered on the 30 it will open up a whole new market. Previously more than 80% of the boats sold over 35 ft have been Hard Top versions. South Africans have also voted with their wallets for a cockpit offering more seating and a user adjustable sunbed instead of the large fixed sunbeds. This new layout together with the Hard Top should therefore offer everything the South African consumer could ask for in a Sports Cruiser.

Due to the higher freeboard on the 30 it was possible to integrate a hard top without impeding the stunning flowing lines of the boat. The boat also offers excellent all round visibility and a deceiving 1,83 metres of head room in the cockpit. The boat also follows the latest design concept from Bavaria which ensures a larger cockpit and optimized space downstairs in the saloon. Bavaria has always been known to squeeze out the maximum amount of space from their designs offering "more boat for your money". They have now gone one step further by being able to offer a Hard Top on one of their entry level models.

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Technical data:

- Length overall, approx. 9,60 m
- Hull length, approx. 9,20 m
- Beam, approx. 2,98 m
- Draft, approx. 0,85 m
- Height above waterline, approx. 2,90 m
- Displacement, approx. 5100 kg
- Fuel capacity, approx. 560 Litres
- Fresh water capacity, approx. 120 Litres

Engine options:

Petrol

- 2 x Volvo-Penta 4,3 GXI, gasoline engine, DPS-Duoprop, 168 kW per engine

Diesel

- 1 x Volvo-Penta D4-300, diesel engine, DPH-Duoprop, 220 kW per engine
- 2 x Volvo-Penta D3-160, diesel engine, DPS-Duoprop, 115 kW per engine
- 2 x Volvo-Penta D3-190, diesel engine, DPS-Duoprop, 134kW per engine

Cape Town International Boat Show

The show once again proved why it has become the premier event for the boating enthusiast. For us, the boat show was a logical challenge as we had 2 boats in the hall and 3 boats at the V&A Marina in-water display. To make it more interesting the Aicon 56FLY arrived the evening before the show. As it has always be our policy to allow people to view all our boats freely it was a huge challenge to have the boat cleaned and ready for the show.

The show was also the official launch of the Boatshare Luxury Ownership scheme. Many companies have been promoting Fractional Ownership on paper but have never committed to the stock. We are the first company to actually commit to the Boatshare programme by bringing the boats into the country without pre-selling the shares.

The first Bavaria 42HT boat for the Boatshare scheme will be arriving in Knysna very soon. We still have a limited number of 10% share blocks available in Knysna.



Overall the show was once again a huge success for us with a number of boats sold. Keep an eye open for the latest Bavaria's to arrive over the next few months.

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Website Upgrade:

Our www.bavariaboats.co.za has recently been upgraded to include a number of more user friendly information:

- 360 degree movies of the interior and exterior of most of the boats.
- With the weather links you can now plan your trip much better.
- New brochure downloads.
- Easier viewing of photo's

Free Calender in Leisure Boating:

Keep a look out for the December issue of Leisure Boating. The magazine comes with a free copy of the 2008 Bavaria Calender. The issue will also include a boat test on the Aicon 56FLY Boatshare boat.

For further information contact:

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Or visit our websites on:

www.bavariaboats.co.za,

www.aiconboats.co.za

www.boatshare.co.za

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